

Off-Broadway Institutional Not-for-Profit Theatres

Operating Budget Below \$4 Million	Operating Budget \$4 Million or higher
Ars Nova (2)	Atlantic Theater Company
Classic Stage Company (4)	New York Theatre Workshop
Irish Repertory Theatre (3)	Playwrights Horizons
Labyrinth Theater Company (1)	The Public Theater
MCC Theater (5)	Second Stage Theater
The New Group (5)	Signature Theatre Company
Primary Stages (4)	
Vineyard Theatre (4)	
Women's Project Theater (2)	

Operating Budget Below \$4 Million			
Tier	July 1, 2017 - June 30, 2018	July 1, 2018 - June 30, 2019	July 1, 2019 - June 30, 2020
Designer Fees			
1 & 2	\$2,300	\$2,450	\$2,650
3	\$2,600	\$2,800	\$3,000
4	\$2,800	\$3,000	\$3,250
5	\$2,900	\$3,100	\$3,250
Additional Weekly Compensation (Weeks 7+)			
1 & 2	\$50	\$50	\$50
3	\$50	\$75	\$100
4	\$50	\$75	\$100
5	\$50	\$75	\$100

Daily Rates			
1 & 2	\$50	\$75	\$100
3	\$50	\$85	\$125
4	\$50	\$100	\$150
5	\$50	\$100	\$150

All rates listed are minimums and shall not prevent a Designer from negotiating better terms.

Operating Budget \$4 Million or Higher				
Tier (Seats)		July 1, 2017 - June 30, 2018	July 1, 2018 - June 30, 2019	July 1, 2019 - June 30, 2020
Scenic & Costume Design Fees				
A (100-199)	Play	\$4,550	\$4,750	\$5,000
	Musical	\$4,550	\$4,988	\$5,250
B (200-299)	Play	\$4,750	\$5,000	\$5,250
	Musical	\$4,750	\$5,250	\$5,513
C (300-399)	Play	\$5,500	\$5,775	\$6,000
	Musical	\$5,500	\$6,064	\$6,300
D (400-499)	Play	\$6,500	\$6,825	\$7,150
	Musical	\$6,500	\$7,166	\$7,508
Lighting, Sound, & Projection Design Fees				
A (100-199)	Play	\$4,250	\$4,465	\$4,690
	Musical	\$4,250	\$4,688	\$4,925
B (200-299)	Play	\$4,500	\$4,725	\$4,960
	Musical	\$4,500	\$4,961	\$5,208
C (300-399)	Play	\$5,000	\$5,250	\$5,500
	Musical	\$5,000	\$5,513	\$5,775
D (400-499)	Play	\$6,000	\$6,300	\$6,615
	Musical	\$6,000	\$6,615	\$6,946
Additional Weekly Compensation (Weeks 7+)				
A (100-199)		\$125	\$150	\$175
B (200-299)		\$125	\$150	\$200
C & D (300-499)		\$150	\$175	\$225
Daily Rates				
A (100-199)		\$150	\$160	\$175
B (200-299)		\$175	\$180	\$190
C & D (300-499)		\$200	\$215	\$225

All rates listed are minimums and shall not prevent a Designer from negotiating better terms.

Off-Broadway Commercial Producers

Tier (Seats)		July 1, 2017 - June 30, 2018	July 1, 2018 - June 30, 2019	July 1, 2019 - June 30, 2020
Scenic & Costume* Design Fees				
A (100-199)	Play	\$3,000	\$3,090	\$3,183
	Musical	\$3,250	\$3,348	\$3,448
B (200-299)	Play	\$3,250	\$3,348	\$3,448
	Musical	\$3,500	\$3,605	\$3,713
C (300-399)	Play	\$4,000	\$4,120	\$4,244
	Musical	\$4,250	\$4,378	\$4,509
D (400-499)	Play	\$4,750	\$4,893	\$5,039
	Musical	\$5,000	\$5,150	\$5,305
*Costume Designer's fee for solo shows shall be negotiated in good faith.				
Lighting, Sound, and Projection Design Fees				
A (100-199)	Play	\$3,000	\$3,090	\$3,183
	Musical	\$3,250	\$3,348	\$3,448
B (200-299)	Play	\$3,250	\$3,348	\$3,448
	Musical	\$3,500	\$3,605	\$3,713
C (300-399)	Play	\$3,750	\$3,863	\$3,978
	Musical	\$4,000	\$4,120	\$4,244
D (400-499)	Play	\$4,500	\$4,635	\$4,774
	Musical	\$4,750	\$4,893	\$5,039
Additional Weekly Compensation (AWC)**				
A & B (100-299)	Weeks 1-6	\$50	\$52	\$53
	Weeks 7-12	\$100	\$103	\$106
	Weeks 13+	\$125	\$129	\$133
C & D (300-499)	Weeks 1-6	\$100	\$103	\$106
	Weeks 7-12	\$150	\$155	\$159
	Weeks 13+	\$175	\$180	\$186
**Upon 110% recoupment, each Designer will receive 0.45% of WNOP against a minimum weekly guarantee of the applicable AWC listed above.				

Daily Rates			
A & B (100-299)	\$200	\$200	\$225
C & D (300-499)	\$300	\$325	\$350

All rates listed are minimums and shall not prevent a Designer from negotiating better terms.